

OYO is a global hospitality platform that provides affordable hotels, vacation homes, and other living spaces through a technology-driven model. Founded in 2013 by Ritesh Agarwal, it partners with independent hotels to offer standardized and reliable accommodations, and also provides a full suite of technology and services to help hotel owners increase revenue and ease operations. The company has a significant global presence, with operations in over 35 countries and a large number of listed hotels and homes. This unique business model help the patrons transform fragmented unbranded and under-untilized hospitality assets into branded

**Business model**: OYO's unique business model represents the first hotel chain to be integrated with OTA-like distribution capabilities. In contrast to conventional approaches, OYO tackles practical issues in the actual world, with brand development coming naturally rather than as the main goal. It functions as a redesigned hybrid, skillfully fusing technology and hospitality to maximize client satisfaction, efficient use of available space, and general corporate success.

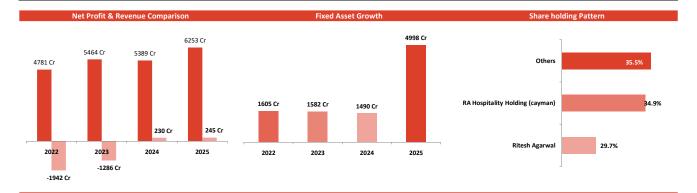
**Revenue Model:** OYO has a commission-based business model, taking a cut of about 22% from its hotel partners for each reservation made via its website. Depending on variables like property kind, location, and other considerations, the proportion might change.

•OYO has a franchise model whereby it charges its partners fees for the use of its technology, brand, and operational assistance. One-time or ongoing payments are included in this income stream, which makes up a sizable portion of OYO's earnings.

(INR Cr.)						
Key Financial Metrics	Mar-22	Mar-23	Mar-24	Mar-25	Company Fundamental Details	
Revenue	4781	5464	5389	6253	Oravel Stay Limited	₹27.00
Revenue Growth (Y-O-Y)		14.3%	-1.4%	16.0%	Unlisted Share (As on 22 Nov 2025)	Equity Per Share
Gross Profit Margins (%)	100.0%	100.0%	100.0%	100.0%	Lot Size	1000 Shares
EBITDA Margins (%)	-24.3%	-6.8%	-13.1%	-16.6%	52 Weeks High	₹59.00
EBIT Margins (%)	-30.5%	-9.4%	9.4%	8.8%	52 Weeks Low	₹28.00
Net Profit Margins (%)	-40.6%	-23.5%	4.3%	3.9%	Depository	NSDL, CDSL
Earning Per Share	-14.63	-9.68	1.72	0.36	ISIN Number	INE561T01021
EPS Growths (%)	-	33.8%	117.8%	79.1%	CIN U	63090GJ2012PLC107088
. ,					Market Cap (INR Cr.)	₹39,237.00
Balnce Sheet Details	Mar-22	Mar-23	Mar-24	Mar-25	P/E Ratio	164.7x
Assets					P/B Ratio	10.4x
Fixed Assets	1605	1582	1490	4998	Debt to Equity	1.89
CWIP	1	0	1.2	31	Return on Equity (%)	6.4
Investments	605	510	455	532	Book Value	2.7
Trade Receivables	256	158	203	488	Face Value	1
Inventory	0	0	0	0	Total Share	14013110522
Other Assets	5985	5682	4294	10646		
Total Assets	8452	7932	6443	16695	- -	
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Equity & Liabilities					Calculation of Enterp	rise value
Share Capital	133	133	134	679	(INR Cr.)	
FV	1	1	1	1	Market Capitalization	₹39,237.00
Reserves	1311	450	767	3108	Add: Debt	7144
Borrowings	4664	5071	3603	7144	Less: Cash and Cash Equivalents	35.9
Trade Payables	1087	935	961	1240	Enterprise Value	₹46,345.1
Other Liabilities	1257	1344	978	4523	_	
Total Liabilities	8453	7933	6444	16695		

Management & Promotors					
Name	Designation	Experience			
Ritesh Agarwal	Chairman & CEO	10 Years			
Aditya Ghosh	Executive Director	26 Years			
Abhishek Gupta	CFO	20 Years			

Peer Companies						
Name	Market Capitalization	P/E				
(INR Cr.)						
Lemon Tree	12058	54.8x				
Leela Palace	14186	81.6x				
Chalet Hotel	19394	33.5x				



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