

# IPO: Phytochem Remedies (India) Ltd.

# December 2025

### **Snapshot**

Phytochem Remedies (India) Limited is an Ayurvedic and herbal products company engaged in the manufacturing, marketing, and distribution of traditional healthcare and wellness solutions. Incorporated 2002 in headquartered in Udaipur, Rajasthan, the company offers a diversified portfolio of herbal formulations catering to healthcare, personal care, and wellness needs. It operates through in-house manufacturing facilities supported by quality control systems and regulatory compliance. Phytochem focuses on using natural ingredients and Ayurvedic principles to deliver affordable products across domestic markets. Backed by experienced promoters and a growing distribution network, the company aims to strengthen its brand presence and expand operations through its proposed SME public issue.

Opening Date	Thursday, December 18, 2025
Closing Date	Monday, December 22, 2025
Price Band	Rs. 98 per share
Bid Lot	1200 Shares
Face Value	Rs.10 per share
	39,00,000 share (aggregating up to
Issue Size	Rs.38.22 Cr)
	37,03,200 share (aggregating up to
Fresh Issue	Rs. 36.29 Cr)
Reserved for	1,96,800 share (aggregating up to Rs.
Market Maker	1.93 Cr)
Registrar	Bigshare Services Pvt.Ltd.

## **Company Vision**

Phytochem Remedies (India) Limited envisions becoming a trusted and recognized name in the Ayurvedic and herbal healthcare industry by delivering safe, effective, and affordable natural wellness products. The company aims to promote holistic health through time-tested Ayurvedic formulations supported by quality manufacturing and regulatory compliance. Its vision focuses on expanding product reach across domestic markets, strengthening brand credibility, and continuously improving formulations through research and innovation. By emphasizing ethical practices, sustainable sourcing of herbal ingredients, and customer satisfaction, Phytochem Remedies seeks to contribute meaningfully to preventive healthcare while creating long-term value for customers, partners, and stakeholders in India's growing natural wellness ecosystem.

#### **Growth Prospects**

Phytochem Remedies (India) Limited has favorable growth prospects supported by increasing consumer preference for Ayurvedic and herbal healthcare products. Rising awareness of preventive healthcare, lifestyle-related ailments, and natural remedies is driving demand across urban and rural markets. The company plans to expand its product portfolio, strengthen distribution channels, and enhance brand visibility to reach a wider customer base. Supportive government initiatives promoting Ayurveda and traditional medicine further strengthen the industry outlook. By improving manufacturing efficiency, maintaining quality standards, and entering new geographies, Phytochem Remedies is well positioned to scale operations and achieve sustainable revenue growth in the evolving wellness market.

# **Key Financials**

Amount in cr.	30-Sep-25	FY2025	FY2024	FY 2023
Assets	53.68	44.50	41.85	37.07
Total Income	25.01	36.81	32.90	20.83
Profit After Tax	3.75	4.48	2.31	0.82
EBITDA	6.72	8.69	5.88	2.91
NET Worth	16.89	13.14	8.74	6.42
Reserves and Surplus	9.02	9.99	5.51	3.20
Total Borrowing	19.32	18.69	21.02	20.30

### **Risk Assessment**

Phytochem Remedies (India) Limited faces risks related to regulatory compliance, as the Ayurvedic and herbal products industry is subject to strict licensing, quality, and labeling norms. Any noncompliance or changes in regulations could impact operations. The company depends availability and pricing of herbal raw materials, which are vulnerable to seasonality, climate conditions, and supply disruptions. Intense competition from established FMCG and Ayurvedic brands may pressure margins and market share. Quality issues, product recalls, or adverse customer perception could harm brand reputation. Additionally, geographic concentration, workingcapital requirements, and reliance on key products and distributors may affect financial stability and growth prospects.